



WE WARRANTY THE BIG THINGS IN LIFE

WHY INTERSTATE?

Since 1980, Interstate has been a leader in service contract products by offering innovative administration solutions backed by strength, stability and dedicated customer service.

From tailor-made programs and services for aggressive agents and producers, to partnerships with A-rated insurance carriers, Interstate continues to be one of the fastest-growing service contract providers in North America.

With sound backing through the ownership of Golden Gate Capital, a leading private equity firm, and top

management talent acquired not only from strong industry powerhouses but also mentored through the internal ranks of Interstate, the Interstate Executive team is dedicated to growing the company and offering the best and most valuable vehicle service contract products and services in the 50 states and Canada.



INTERSTATE BENEFITS & FEATURES

- ★ Customized Sales Tools
- ★ Ancillary Products
- ★ Online Supply Ordering
- ★ Interstate Roadside Assistance
- ★ Responsive Staff
- ★ Customized F&I Training
- ★ Private Labels
- ★ No Hassle One-Stop Shopping
- ★ Missed Opportunity Profit Program
- ★ Specialty Finance Program



PRODUCER PROGRAM BENEFITS & FEATURES

INTERSTATE'S PROGRAMS OFFER BENEFITS FOR PRODUCERS WHICH MAKE OUR PROGRAMS EVEN MORE APPEALING THAN OUR COMPETITION, INCLUDING:

- ★ Investment Structures
- ★ SuperStar Rewards Program
- ★ On-line Capabilities
- ★ Customized Deductibles
- ★ Toll-Free Assistance
- ★ Zero-Interest Payment Program
- ★ Affordable & Convenient



CUSTOMER BENEFITS & FEATURES

- ★ Car Rental
- ★ Pick-up and Delivery Reimbursement
- ★ Rental Reimbursement
- ★ Travel Expenses
- ★ Emergency Roadside Assistance
- ★ Protection Throughout the U.S. & Canada
- ★ Toll-Free Assistance
- ★ Transferable Protection





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A VALUE-DRIVEN ENTERPRISE

Interstate's reputation is based upon a record of performance for our partners and our customers. The comprehensive nature of our administrative structure brings unparalleled support to those we serve. Our proprietary, consumer-driven processes deliver value at every turn:



OUR PROMISE

- ★ *OCR scanning technology processes applications in minutes*
 - ★ *Our call center's benchmark response time is under 15 seconds*
 - ★ *Detailed actuarial reporting by region and product category produces competitive pricing*
 - ★ *In-house call center and internet sales broaden and support all distribution channels*
 - ★ *Comprehensive services are designed to add extra profit to each of our business partner's bottom line*
- | | |
|--|-----------------------------------|
| ★ <i>Database administration</i> | ★ <i>Marketing programs</i> |
| ★ <i>Accounting support</i> | ★ <i>Automated underwriting</i> |
| ★ <i>Claims management and reporting</i> | ★ <i>Immediate claims payment</i> |
| ★ <i>Financing</i> | |

It's All About Confidence